

GMDA

Connecting You To Success



President's Message

Dr. Charles Stoianovici

Hello GMDA members, its your president, Charlie Stoianovici once again! I hope all of you have enjoyed your leisure time during the summer! Summertime is my favorite as I get to enjoy fishing, motorcycle riding, and simply enjoying the beautiful weather in Wisconsin. I'm sure many of you enjoyed time with your friends and family. We here at the GMDA were busy as well!

Starting off our summer, we had another successful Ride for the Arts event, where groups or individual members had the option to ride as few as 5 miles to as much as 60 miles to support 14 of Eastern Wisconsin most prominent performing arts groups. A few of our GMDA members banded together to form the "Toothcycles" who raised \$307.

Next, on June 14th the WDA in conjunction with BizTalks hosted a Happy Hour for new GMDA members less than 5 years out of school, MuSOD D3 and D4's and their mentors, and non-members. The topic of the happy hour was Personal and Business Finance, consisting of a Panel of Accountants, Lawyers, and wealth managers from local businesses Carlson Black O'Callaghan & Battenberg LLP, CliftonLarsonAllen, Robert W. Baird Co., and SVA Certified Public Accountants. The night was full of great information for new dentists regarding personal finance topics such as tips for starting new practices, common financial mistakes, loan repayments techniques/options, taxation and much more. We saw many new faces and hope to see them at upcoming GMDA events!

To close out Summer events, July 25th the GMDA hosted our Annual Golf Outing at a new venue, the River Club of Mequon. The golf outing was well attended by over 50 members and on what turned out to be a beautiful summer day. In addition, families of golfers were able to enjoy the pool at no cost while members were golfing. We highly encourage attendance next summer!

As mentioned in our previous newsletter one of the goals of the GMDA is to see how we can facilitate finding employees for dental auxiliary staff. At our June Board Meeting, we had an opportunity to meet with Maria Cristina Rodriguez who is the Program Coordinator & Instructor, Dental Assistant at Milwaukee Area Technical College. She explained that dental assistants have the option of completing the program full time in one semester or a year long course if they chose to enroll part time. In addition, MATC has a dual enrollment program where students in their last year of high school can take college credits and assist. The benefit of the dual enrollment program is that when they graduate they are able to start assisting immediately.

At the current moment the program is not enrolled to capacity. One of the challenges that MATC is currently facing is that there are insufficient offices for the students to intern and gain assisting experience. In addition to helping a budding dental assistant, it can also be an opportunity to find your next assistant! Another option in finding an assistant is that MATC has a job board called Handshake careers, which can be found at <https://matc.joinhandshake.com>, where you can post job opportunities if you are in need of dental assistants.

It is an exciting time as we welcome the dental class of 2026. I had the opportunity to attend their orientation and white coat ceremony and it was a nice reminder of the time that I started dental school over a decade ago. I found a mentor early on that helped guide me through dental school and eventually helped me with my decision to pursue a career in periodontics. This year, my protege Stephanie Drake has started her periodontics residency at the University of Tennessee! The Wisconsin Dental Association Mentor Program is in need of mentors, so please consider participating. It is very rewarding. If you would like to become a mentor, please contact Candice Wegner at cwegner@wda.org. Please keep these future dates in mind:

2022 Mentor Program Kick-Off Dinner, Monday, October 10

2022 Mentor Program Fall CE, Saturday, November 5

2023 Mentor Program Spring CE, Saturday, April 15

The GMDA wishes you all a happy start to your fall!

SAVE THE DATES



Sep 16-17, 2022WDA Board of Trustees



Oct 14-17, 2022ADA Houston Smilecon



Nov 10, 2022WDA CE/Networking Event



Nov 11-12, 2022WDA House of Delegates



Mar 17, 2023.....GMDA Spring CE (full-day)



Mar 29, 2023.....Legislative Day



June 4, 2023.....UPAF Ride for the Arts



Jun 15-17, 2023Mission of Mercy

Don't forget to block off your schedule



The 2022 GMDA golf outing was held on July 25th at the River Club of Mequon. The weather was perfect! We had 48 golfers.

The winner of the best ball competition was the foursome of Tim Baggott, Bill Baggott, Scott Syrjala, and Jeff Honore. They each won a \$100.00 gift card for Bartolotta's restaurants. There were numerous additional door prizes given out that evening.

We would like to thank our hole sponsors:

Nu-Art dental

Bull Moose Financial

Premier Periodontics

BioHorizons

Old National Bank

PerCSoft Consulting

Carr, Inc

Dentsply Sirona

Endodontic Specialist of WI

Delta Dental of WI

Milwaukee Oral Surgery & Implants

Thanks to sponsors and golfers!

Check Your PDMP

Even If You Do Not Write Prescriptions

By Dr. Emily Eckdahl

Early in 2020 I hired a very skilled dental assistant to work at my newly purchased dental office. I had previously worked at a corporate office and they had utilized a local temp agency. I felt so blessed that the temp agency had led me to find part of my future dental team, or so I thought. About a month into working together I received a phone call from a pharmacist who wanted to check the validity of a prescription. It was an amoxicillin prescription for a patient I did not have in my database. I wondered if maybe somehow this was a patient from my previous office. The pharmacist then called my previous office to track down the prescription, but there was no patient in that database either. I was stumped. Who was this patient, and how did they get a prescription from me?

I became worried that other prescriptions were being written so I logged into my PDMP account and was shocked at what I found. I had been flagged as being in the 95th percentile for opioid prescribers in the entire state! I couldn't remember the last time I had even written an opioid prescription. The PDMP thankfully had a very organized list of information and I was able to track down that my newly added dental assistant, had been calling in Tylenol with Codeine and Amoxicillin every week for herself and her boyfriend. She called different pharmacies in the area to avoid being flagged. Thankfully there was a pharmacist who caught onto the trend and started asking questions. It was also later

discovered that other clinician's DEA numbers were being used that she collected while temping at other offices.

I immediately printed the report and went to the local police department. Turns out I needed to report the theft of my DEA number in the same city as each pharmacy that was used. After 5 reports were filed, the dental assistant was confronted. Because this took place early in the pandemic no arrests were made. She was given a diversion program where she was to complete 20 hours of community service, write an apology letter to myself, and show proof of future employment. These 3 items were not completed in the allotted time and 3 extensions were given before all items were completed. Unfortunately for the dental profession, the last time I checked, this individual is still working for a dental temping agency in the Milwaukee area.

After notifying the PDMP and my malpractice insurance, it took over a year for my status within the PDMP to be corrected. I still write very few prescriptions in general, but I check my PDMP history regularly. As clinicians we are extremely busy and things like this fall to the bottom of our to do list. But I highly encourage you to find a way to set a reminder every few months to check your history. The earlier these things are caught the easier it is to correct. It is an earned privilege to be able to write prescriptions and protecting that right by reporting fraud is a responsibility that falls on us all.

[Welcome - Wisconsin Prescription Drug Monitoring Program](#)

<https://pdmp.wi.gov>

BILL HANSMANN



THE MASTER

THE ATKINSON DETECTIVE AGENCY

BOOK 3

The Master

by Bill Hansmann

Reviewed by Dr. Glendon Bogdon

Before I retired in June 2000, before I was an orthodontist, before I was a dentist, I was a high school English teacher. Although, I much preferred being a dentist/orthodontist, there were rewards in being a teacher. One of those rewards, was seeing the progress many students were able to make throughout the course of the school year. This was especially true in the student's skill with the written word.

My old (and getting older every minute-as am I) dental school friend, Dr. Bill Hansmann, has published another murder mystery. Dr. Bill has taken a leap forward in his newest adventure with the Atkinson Detective agency. The first two books, "Once Bitten" and "The T-Zone" were good, but the writing skill in this book takes us from a ride in a Mazda Miata (always fun, but bouncy at times) to the smoothness of a ride in a Jaguar XKE.

In, "The Master", the story line is murder and control of the victim. The reader is embedded in the mind of the killer as he travels labyrinthine paths to avoid capture and also while the killer reasons with himself as he progresses from small crimes to murder of humans.

As a priest once told my catechism class, "Bank robbers don't start their careers by walking into the First National Bank of Cudahy and announcing, "This is a stickup. Put all the cash in a bag and hand it over to me". No, bank robbers start out small, like maybe stealing a nickel candy bar and then progress to stealing a wallet, a bicycle, a car, etc. (you can see how long ago I was in catechism class by the price of the candy bar)."

This is not simple murder. This is: When will the killer need to kill again? Why can't he stop killing? Who will be his next victim? What will be his criminal thoughts and rationalizations to kill again? This is a thriller with the emotional and psychological reasoning of the killer explained in the words of a major character near the end of the book.

One more item of note. The "surprise at the end" as advertised on the book cover is certainly a surprise and it is fore-shadowed in the story. I freely admit, I missed the clues.

WDA 2022 Annual CE & Networking Event
Thursday, Nov. 10 | Radisson Hotel & Conference Center Green Bay

JOIN US!

Brown Door Kewaunee Dental Society and the WDA are excited to invite you and your entire team to learn from renowned speaker Dr. Stanley Malamed.

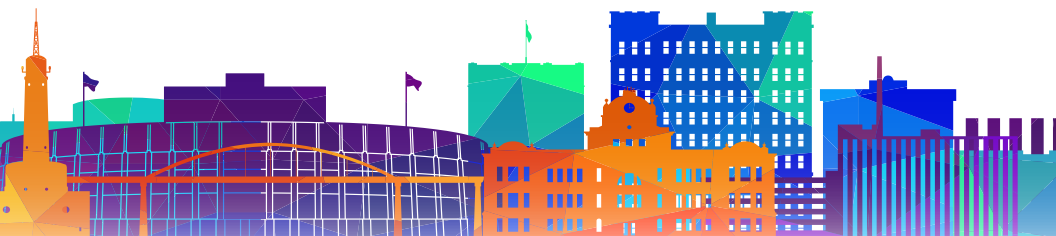
10 Minutes to Save a Life: Preparation of the dental office & staff

EARN 6 CE CREDITS



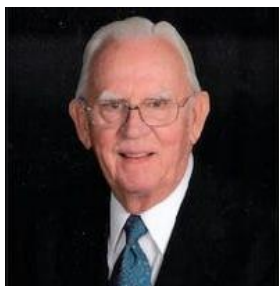
Dr. Stanley Malamed, a dentist anesthesiologist and emeritus professor of dentistry at the Herman Ostrow School of Dentistry of USC in Los Angeles, will be the keynote speaker at the WDA's 2022 Annual CE & Networking Event, to be held Thursday, Nov. 10, at the Radisson Hotel & Conference Center in Green Bay. He will present, *"10 Minutes to Save a Life: Emergency Medicine in Dentistry."*

The program, which offers a day of learning for the whole team, is worth six clinical CE credits. A fun, two-hour networking social will immediately follow the all-day CE. Dozens of tabletop exhibits with knowledgeable dental industry specialists will once again be a part of this year's event.



Scan the QR code with your smart phone's camera
to register or learn more by visiting
WDA.org/meetings-events/continuing-education-networking-event





Dr. Donald E Van Scotter

Donald was lifted peacefully up to God's arms Sunday, July 31, 2022, in Whitewater, Wisconsin. Don was born December 3, 1930, to the late Henry and Helen (MaGill) Van Scotter. He is survived by his wife of 70 years, Jean (Groth)Van Scotter and four children

Donald Van Scotter, P. Van Scotter, Linda Van Scotter and Laura (Robert) Wimmer. Grandchildren Derek Kinowski, Scott (Kelli) Van Scotter, Britt Asbach, Holly (Sebastian) Asbach, Jenn Asbach, Robert (Katherine) Wimmer, and Rebecca (Dan) Hoff. Two great grandchildren Adeline Elizabeth Van Scotter and Lucas Henry Hoff. He grew up in Elkhorn WI, raised his family in Wauwatosa, WI, had a summer home on Lauderdale Lakes, and retired in Hot Springs Village, AR. They lived at Mulberry Glen Senior Apartments in Whitewater.

Don graduated from Marquette University School of Dentistry in 1958 and then a Masters in Periodontics in 1962. He practiced in Milwaukee and Wauwatosa while teaching at Marquette, Loyola, UW Madison. He joined the military in 1951, served in the Korean War, and was a captain in the Army Dental Corp, Reserve. He was a member of the VFW, American Legion, and MOAA. He was also in Kiwanis. Don was active in the Lutheran Church, wherever he lived and was a member Mt. Carmel, Sugar Creek, and Christ Lutheran.

He was a WDA and GMDA member for 64 years.

Dr. Ronald Cohn

Glendale - Passed away Apr. 28, 2022 at the age of 86. Beloved husband of Maxine Cohn (nee Shovers). Cherished father of Scott Cohn, Barrie (Bob) Merar and BJ (Elyse) Cohn.

He was a WDA and GMDA member for 61 years.

REGION 3 Trustee Report

As we prepare for dental meetings and events to ramp up again in the fall, we encourage members to take advantage of a new initiative that will, in part, provide leadership training to Wisconsin dentists. The Wisconsin Dental Association, Marquette University School of Dentistry and ACT Dental Practice Coaching are collaborating to introduce the Dental Entrepreneur Program in September. The one-year curriculum will focus on practice management in private practice dentistry and will offer discounts to WDA members and MUSoD graduates. ACT Dental's headquarters is based in Milwaukee, WI and Founder and CEO, Kirk Behrendt is committed to helping dentists succeed as practice owners.

The WDA, MUSoD and Pierre Fauchard Academy Mentor Program Annual Kick off Dinner will be held on Monday, October 10, 2022 at Marquette's Alumni Union. We are excited to begin another successful year of programming and welcome the Class of 2026 to the program. We are always looking to add more dentists to the program and encourage any members who are interested in mentoring a dental student to contact the WDA. Mentorship is so important, especially in the dental profession and especially in current times where students have so many questions about practice life and are inundated with continuous information about a profession which they are still trying to learn.

When the WDA Board of Trustees met on June 24th, 2022, we received an update from the DEB. Many of us had questions regarding the regulations for EFDAs in the State of Wisconsin. The DEB must follow the Department of Safety and Professional Services process and permanent rule promulgation flowchart to create these regulations. It is over 30 steps, including public hearings, and multiple 30-day review periods by many different legislative bodies before these regulations exist. The process is expected to take three years.

Many of us are struggling with the shortage of auxiliary team members looking for jobs in our communities. The reasons for this are

multifactorial, but in general, there are not enough licensed individuals looking for jobs and there is a shortage of new graduates available. Blackhawk Technical College in Janesville, Wisconsin, is scheduled to open a brand new dental hygiene program in the fall of 2022. Other hygiene programs are struggling to find faculty or have lessened their class sizes due to faculty shortages. Meanwhile, hygiene programs have long waitlists and dentists are desperate to fill many open positions in their offices.

Marquette University's Dental School is also struggling to find faculty members to help train the state's future dentists. Many faculty members have left for better opportunities, better pay, or have retired from practice.

As many of you already know, we have a new WDA Director of Government Services, Joe Mesec. Please introduce yourself the next time you have the opportunity to meet him. Also, we encourage you to reach out and welcome him to the WDA. Save the date, March 29, 2023 for WDA Legislative Day which is in person this year.

Joe Mesec

Director of Government Services

Wisconsin Dental Association

5325 Wall Street, Suite 2000 | Madison, WI 53718

Office: 608-250-3442 | Cell: 262-661-1049 | Fax: 414-755-4133

jmesec@wda.org

We have a WDA Board of Trustees meeting scheduled on September 16-17th, 2022. If there is anything you would like us to bring to the table, please don't hesitate to reach out to us. We welcome any feedback or concerns.


Sincerely,

Drs Angela Lueck and Cheska Avery-Stafford

TRAINING WISCONSIN'S DENTISTS

to become successful business leaders

UP TO 24
NON-CLINICAL
CE CREDITS



The Dental Entrepreneur Program (DEP) is a collaboration among the Wisconsin Dental Association, Marquette University School of Dentistry and ACT Dental to help Wisconsin's dentists develop and fine-tune their knowledge of the business of dentistry. Our curriculum focuses on exploring the practice management side of the profession – everything you didn't have time to fully learn in dental school.

With an annual membership that can start any time of the year, you'll have access to a blend of in-person, live webinar and on-demand webinar programming, as well as an online community and robust suite of digital tools to ensure maximum learning and scheduling flexibility for today's active dentists.

DENTAL ENTREPRENEUR PROGRAM

WDA
WISCONSIN DENTAL ASSOCIATION

ACTdental

MARQUETTE
UNIVERSITY
School of Dentistry

Membership includes:

- Interactive, energizing training programs
- Complimentary membership to ACT Dental University
- Complimentary membership to the ACT Dental Online community
- Exclusive office hours

For more information or to register scan the QR Code
or visit www.actdental.com/dental-entrepreneur-program



JOIN YOUR COLLEAGUES

WDA LEGISLATIVE DAY

ADVOCATE FOR DENTISTRY

March 29, 2023
Monona Terrace | Madison

REGISTRATION IS NOW OPEN!

**Scan the QR code to register or
learn more at [WDA.org](https://wda.org).**



WDA
WISCONSIN DENTAL ASSOCIATION



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**If you would like to contribute to
the newsletter please contact
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